

Key Learnings



Margie Jantti

University of Wollongong



Lesson 1:

Start with what is necessary. Then you move to do what is possible. And before you know it, you'll be doing the impossible.

HERMAN®

by Jim Unger



**“I’ve nearly finished this.
Got any furniture polish?”**



Lesson 2:

Opportunities are usually disguised as hard work, so most people don't recognise them.

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"There's still some work left
in this one. Get her another
pot of coffee."



Lesson 3:

All things are difficult before they are easy.



Lesson 4:

The price is high for selling low – don't sell yourself short.



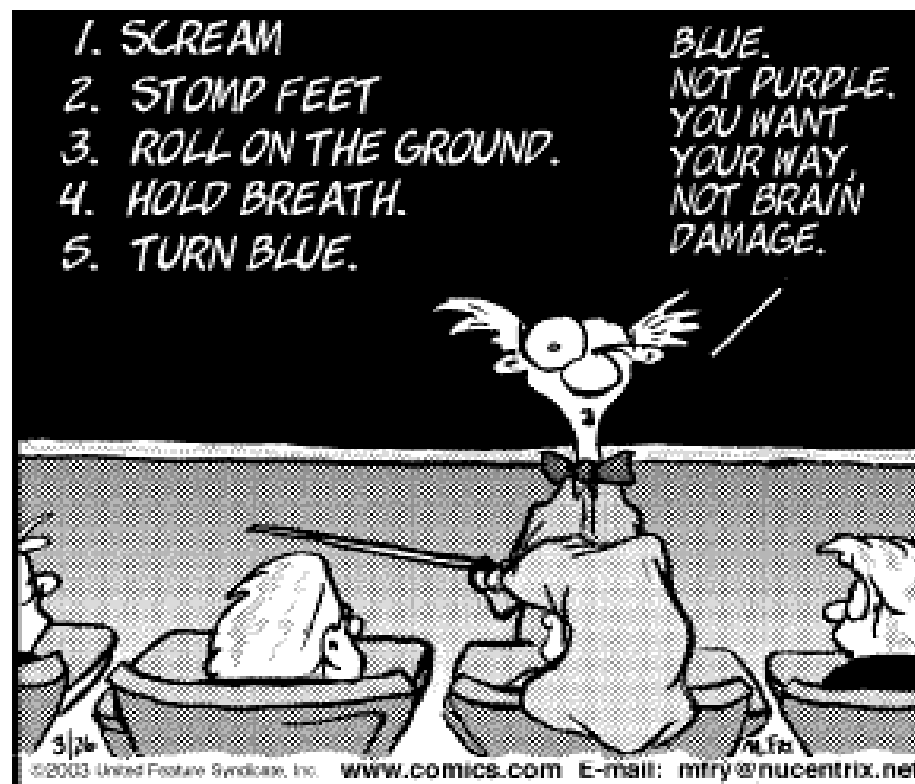
Lesson 5:

Think like a beginner.

The PDCA Model

Please Don't Change Anything

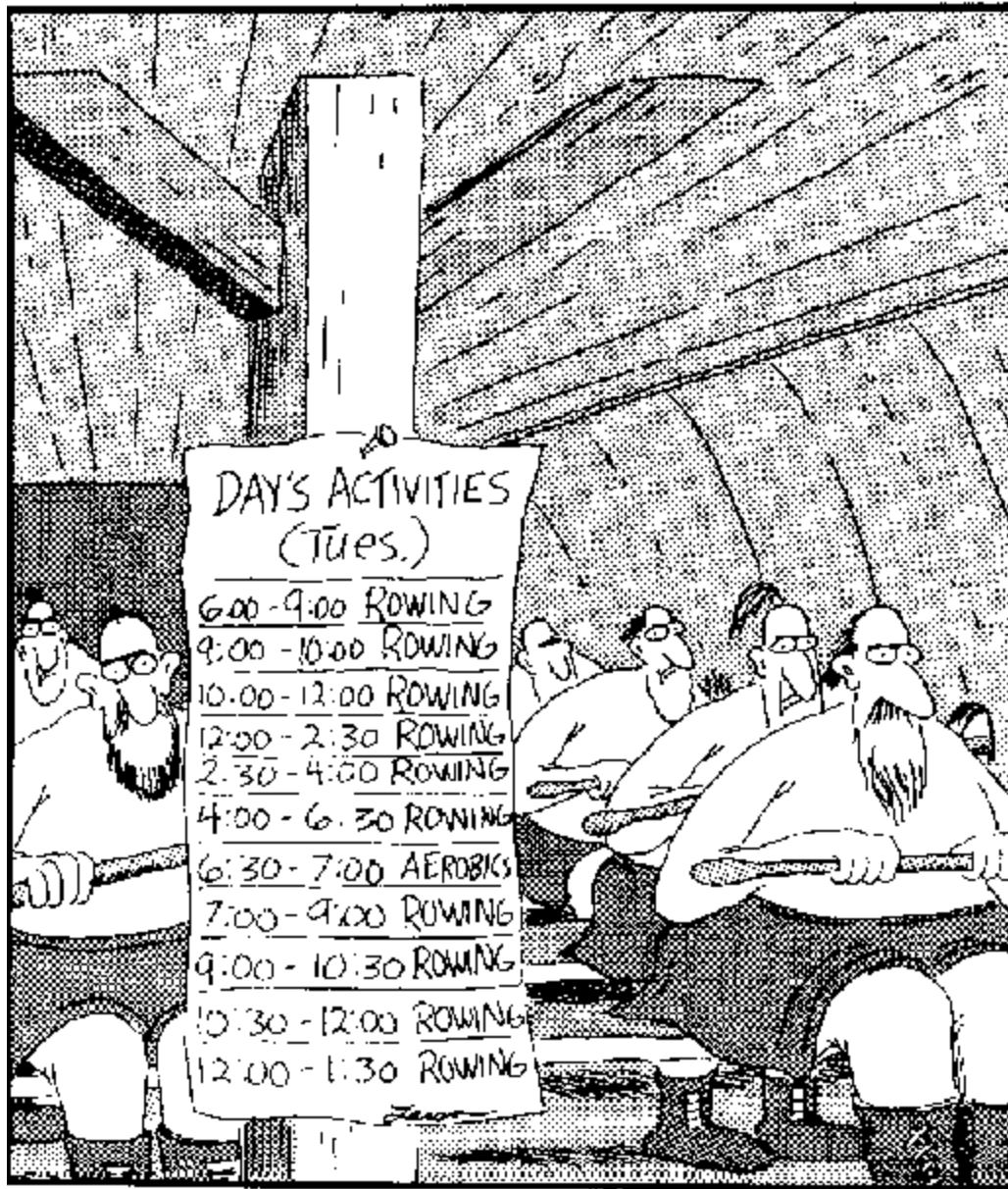
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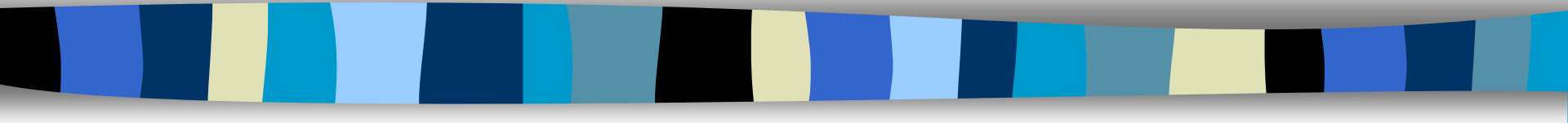


Lesson 6:

*New ideas most often come from
outside your field.*



Take a break from routine thinking



Thank you.