

Working with CAUL/CEIRC - for (new) publishers and their (new) representatives

- a showcase event at VALA2012
Wednesday 8 February 2012

what is CAUL

- 39 Universities Australia member libraries
- 1965 - Committee formed
- 1992 - name change to “Council”
- 1995 - full-time executive officer, office staff now 2.7 fte
 - Education & advocacy – Liaison / Representation
 - Cooperative activities – Statistics, ULA, Performance Indicators & benchmarking, CAIRSS, COSIAC
 - Secretariat, Committee support, Web site, CEIRC program, Current awareness

what is CEIRC

(CAUL Electronic Information Resources Consortium)

- universities – 39 in Australia (CAUL members) and 8 in New Zealand, ranging in size from <4,000 fte to >41,000 fte
- government research organisations (180 to 6,000 staff fte)
- government departments
- polytechnics and other higher education institutions

Total 69 institutions

Committee chaired by Andrew Wells, with 4 university librarians and 2 Datasets Coordinators – reports to CAUL

CEIRC

Since 1996

- government funded (\$A2m) trials of online resources (1994-1996) evolved into group purchasing facilitated through CAUL
- no government funding of information resources – the one exception was a capital injection for JSTOR in 2004 – research funds are distributed to libraries at the discretion of the university
- expansion of purchasing group from universities to nfp research organisations, government departments and other higher education institutions – group closed, saturation point
- expansion in the number & type of e-resources purchased – continuing
- expansion of central support from 1 fte to 2.7 fte

what is different about us *vis à vis* the US or European universities

- 80%+ of university library purchasing is off-shore, subject to the vagaries of currency fluctuations
- de-duplication of subscriptions has been underway for decades, leaving less room for reduction in base spend
- the move to e-only started in 1997, and is almost total now
- 50% of universities are multi-campus with single administrations both for the library and the university – law schools and medical schools are not independent but are just other faculties of the university
- 37/39 universities are officially publicly funded, though the average public funding is close to 50% - the other two also receive some government funds

#New Zealand is similar on all counts

how do we operate

- Start with members' needs
- Alternative clauses for licences - no strict model
- Checklist for “negotiations” and some regular red flags e.g.
 - authorised user definitions
 - walk-in users
 - course-packs and e-reserve
 - inter-library loan
 - indemnity clauses

but

- No preferred pricing model (just not current spend)
- No minimum participation
- No schedule of negotiations

the role of the CAUL Office

- Instigation via member, publisher or office
- Negotiation/liaison re price & conditions
- Distribution of information re product, licence, price & trial via email list
- Collation of members' responses re trials, subscriptions and purchases
 - Participation list, IP addresses, contacts
- Maintenance of details re members and publishers on web site – the knowledge base
- Invoicing & payments

decision-making

- self-selected consortium vs consortium licence
 - “Buying club”
- Datasets Coordinator - coordinates communication & decision by given date!
- all of consortium licence - an ideal which requires either
 - top-sliced or additional funding
 - or
 - internal agreement about what is wanted and how much the individual institutions are prepared to pay for it

cost-sharing

- Determined by publisher & passed on to group
e.g.
 - Subscription history (current spend – was appropriate in its day but does not have the flexibility required – require parameters which change with the university's requirements)
 - Percentage discount by volume
 - # Institutions
 - # Databases
 - # Titles
 - EFTSU / FTE - all or discipline-specific
 - Carnegie Classification (fairly blunt instrument)

cost-sharing

- Determined within consortium e.g.
 - Equal share
 - FTE-based – weighted, relevant
 - Usage-based – NOT in any direct way
 - Resources budget
- or
- ... a combination of the above e.g. 50% equal share (entry level) + 50% FTE-based
- ... or what it is worth to the institution e.g. NAAL (Alabama)

Information for new vendors

Useful links on the CAUL website (please bookmark):

- CAUL/CEIRC purchasing group members: <http://www.caul.edu.au/caul-programs/ceirc/participants>
This page includes official FTE numbers, IP ranges and all contact details for members (all CAUL, CONZUL members and our external participants).
- <http://www.caul.edu.au/caul-programs/ceirc/publishers>
This page includes links to our information about your company and its offers to CAUL/CEIRC.
- <http://www.caul.edu.au/caul-programs/ceirc/offers>
This page includes details of the most recent offer to CAUL/CEIRC for given products. (When the offer is superseded, the previous details are deleted from this page, but stay accessible under your company page on the web site.)
- <http://www.caul.edu.au/caul-programs/ceirc/licence-management>
This page provides resources for our members, but also includes links to model licences, and our very own model clauses - for use when any proposed licence includes an unacceptable clause.



Email Password **LOGIN**
 Remember me [Forgotten password?](#) [Not registered?](#)
Search **GO**

- ▶ Open Scholarship
- ▶ CAIRSS (CAUL Australasian Institutional Repository Support Service)
- ▶ ADT (Australasian Digital Theses program)
- ▶ Learning & Teaching
- ▶ ULA (University Library Australia)
- ▶ Quality & Assessment
- ▶ CEIRC (CAUL Electronic Information Resources Consortium)
- ▶ Information Literacy
- ▶ CAUL Statistics
- ▶ CAUL Survey Register

[Home](#) » CAUL Programs



Saturday, 11 September 2010

CAUL Programs

The CAUL [strategic plan](#) emphasises collaborative activities which will contribute to the achievement of key objectives including:

- optimising student learning outcomes;
- maximising the potential of libraries to contribute to graduate attributes;
- maximising the information resources available to researchers, and the facilitation of their access;
- promoting continuous improvement in university libraries, and
- advocating effective policies and an appropriate legal and regulatory environment.

CAUL and its members are currently engaged in a range of major activities:

the [CAIRSS \(CAUL Australian Institutional Repository Support Service\)](#), which has effectively superseded the [Australian Digital Theses](#) program;

contribution to the enhancement of open scholarship through [COSI](#) and [SPARC](#);

[University Library Australia](#): the national borrowing scheme for Australian university students and staff,

cooperative provision, since 1992, of access to electronic journals & databases through the [CEIRC program](#);

determination of [performance indicators](#) for academic libraries;

(2) Microsoft Office Outlook

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Directory of Publishers & Suppliers - Windows Internet Explorer

http://www.caul.edu.au/caul-programs/ceirc/publishers/publisher-directory

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Directory of Publishers & ... x William sitedock™ Login

Home » CAUL Programs » CEIRC (CAUL Electronic Information Resources Consortium) » Publishers & Suppliers » Directory of Publishers & Suppliers

Sunday, 11 December 2011

Directory of Publishers & Suppliers

[Aa-AI](#) | [Am](#) | [An-Az](#) | [B](#) | [Ca-Ch](#) | [Ci-Cz](#) | [D](#) | [E](#) | [F](#) | [G](#) | [H](#) | [I](#) | [J](#) | [K](#) | [L](#) | [M](#) | [N](#) | [O](#) | [P](#) | [Q](#) | [R](#) | [S](#) | [T](#) | [U](#) | [V](#) | [W](#) | [X](#) | [Y](#) | [Z](#)

All publishers are also accessible from the menu bar on the left.

- [A&C Black](#) [[Information for CAUL](#)]
- [Academic Press \(APNet\)](#) [[Information for CAUL](#)]
- [ABC CLIO](#) [[Information for CAUL](#)]
- [ABR](#) (Australian Business Research Pty Ltd.) [[Information for CAUL](#)]
- [ACM](#) (Association for Computing Machinery) [[Digital Library Packages](#)] [[Information for CAUL](#)]
- [Adam Matthew Digital](#) [[Information for CAUL](#)]
- [ALDIS](#) (see Geac Global Information, see also SilverPlatter) [[Information for CAUL](#)]
- [Alexander Street Press](#) [[Information for CAUL](#)]
- [Aluka](#) [[Information for CAUL](#)]

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- [American Academy of Audiology](#) [[Information for CAUL](#)]
- [American Academy of Neurology](#) [[Information for CAUL](#)]
- [American Academy of Pediatrics](#) [[Information for CAUL](#)]
- [American Anthropological Association](#) [[Information for CAUL](#)]
- [American Association for the Advancement of Science \(AAAS\)](#) [[Information for CAUL](#)]
- [The American Association of Critical-Care Nurses \(AACN\)](#) [[Information for CAUL](#)]
- [American Association of Law Libraries \(AALL\)](#) [[Information for CAUL](#)]
- [American Astronomical Society](#) [[Information for CAUL](#)]
- [American Chemical Society \(ACS\)](#) | [[Information for CAUL](#)]
- [American Council of Learned Societies \(ACLS\)](#) [[Information for CAUL](#)]
- [American Geophysical Union \(AGU\)](#) [[Information for CAUL](#)]
- [American Geological Institute](#) | [[Information for CAUL](#)]
- [American Heart Association \(AHA\)](#) [[Information for CAUL](#)]
- [American Institute of Physics \(AIP\)](#) [[Information for CAUL](#)]
- [American Mathematical Society](#) | [MathSciNet](#) | [[Information for CAUL](#)]
- [American Medical Association \(AMA\)](#) [[Information for CAUL](#)]
- [American Meteorological Society](#) | [Meteorological and Geostrophysical Abstracts \(MGA\)](#) [[Information for CAUL](#)]
- [American Physical Society](#) [[Information for CAUL](#)]

Done

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Tuesday, 25 October 2011

Institutional Repository Support Service)

- ▶ ADT (Australasian Digital Theses program)
- ▶ Learning & Teaching
- ▶ ULA (University Library Australia)
- ▶ Quality & Assessment
- ▼ CEIRC (CAUL Electronic Information Resources Consortium)
 - ▶ CEIRC Terms of Reference
 - ▶ CEIRC Program Participants (Datasets Coordinators)
 - ▶ CEIRAC Membership (CAUL Electronic Information Resources Advisory Committee)
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 - ▶ eResources & Licence Management
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 - ▶ Directory of Publishers & Suppliers
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 - ▼ ABC-CLIO
 - ▶ ABR (Australian Business Research Pty Ltd.)
 - ▶ Academic Press / IDEAL /

ABC-CLIO

This page is primarily for the information of CAUL/CEIRC members who wish to subscribe to this publisher's products and/or services. It provides information about offers to CAUL and CAUL-specific pricing, and links to relevant pages on the publisher's own web site. For other information, please go directly to [ABC-CLIO](#).

Products

See also [Offers to CAUL/CEIRC - Licences - Technical/Sales Support - Statistics](#)

[World Religions: Belief, Culture, and Controversy \(Academic\)](#)

This comprehensive reference resource provides a virtual textbook that covers religion across the globe, making student research on faith and belief across humanity easier, and enabling a deeper understanding of the complex issues facing us in the 21st century. (25/10/11)

[ABC CLIO eBook Collection](#)

including History Reference Online

[Tour of eBook Program.](#)

[eBooks - eBook Title List - All eBooks](#) (24/7/08)

[eBook Collections to 2005](#) (24/7/08)

[eBooks -- History Reference Online - Complete eBook Title List](#) (24/7/08)

Licences

[eBOOKS 2009 PURCHASE and SITE LICENSE AGREEMENT](#). (24/8/10, valid 27/6/11)

History Reference Online [Site License Agreement](#) (23/7/08)

[Serials Site License Agreement: America: History and Life, Historical Abstracts](#) (ABC-Clío 15/6/04, still valid 22/9/06)

Use of content in course-packs or electronic reserve & linking direct to article level - CONTACT PERMISSIONS@abc-clio.com when this is required (19/7/10)

Perpetual access conditions (for subscriptions to journals and books) - Included in license section 1.1 (19/7/10)

Historical Abstracts and America: History & Life have been set up via EBSCOhost

NEWS (9/1/08): From Tim Colvey - I can advise that Historical Abstracts and America: History & Life have been set up via EBSCOhost for all Australian & New Zealand university customers. We are currently reviewing each customer's set up to ensure that HA and AHL are appearing on all appropriate EBSCOhost profiles (per customer). ...Additionally, we will send out a communication shortly to advise that HA and AHL are now available on EBSCOhost and to request notification from customers if they cannot "see" these databases via their individual EBSCOhost profiles.

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ABC-CLIO - Information for CAUL - Windows Internet Explorer

http://www.caul.edu.au/caul-programs/ceirc/publishers/abc-clio#support

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Machinery)

- ▶ ACSESS - Alliance of Crop, Soil, and Environmental Science Societies
- ▶ Adam Matthew Digital
- ▶ Adis
- ▶ Alexander Street Press
- ▶ American Academy of Audiology
- ▶ American Academy of Neurology
- ▶ American Academy of Pediatrics
- ▶ American Anthropological Association
- ▶ American Association for the Advancement of Science (AAAS)
- ▶ American Association of Critical-Care Nurses (AACN)
- ▶ American Association of Law Libraries (AALL)
- ▶ American Astronomical Society
- ▶ American Chemical Society (ACS)
- ▶ American Council of Learned Societies (ACLS)
- ▶ American Geological Institute
- ▶ American Geophysical Union (AGU)
- ▶ American Heart Association (AHA)
- ▶ American Institute of Physics (AIP)
- ▶ American Mathematical Society
- ▶ American Medical Association (AMA)

Technical/Sales Support

Contact/s: [Deborah Harman](#) Director, International Sales Tel +44 1844 238448

Statistics

ABC CLIO subscribers can now login for their usage stats with their email address. I presume that it will be the email address of the dataset coordinator, or the one who is registered when the subscription was set up. (1/9/05)
http://serials.abc-clio.com/reports/start?_appname=reports

COUNTER compliant statistics, and level of compliance. YES (19/7/10)

ABC-CLIO statistics login details for subscribers (8/9/05) [Members only]

CAUL Pricing / Offers to CAUL/CEIRC

[Members only](#) documents may be viewed from the display at the end of this page.

ABC-CLIO eBooks 2011 pricing for CAUL (11/6/11) [\[Members only\]](#)
 - includes Praeger Security International Online

ABC-CLIO eBooks 2010 pricing for CAUL (16/8/10) [\[Members only\]](#)

Offer to CAUL for 2009 - from ABC-CLIO (2/9/09) [Members only]
 - includes titles list for all imprints - ABC-CLIO, [Greenwood](#), Libraries Unlimited, [Praeger](#).

2007 eBooks Proposal to CAUL (26/11/07) [\[Members only\]](#)
 Titles pricing and selection sheet (27/11/07) [\[Members only\]](#)
 eBooks Proposal to CAUL (via DA, 29/8/05) [\[Members only\]](#)
[Collection titles to the end of 2005](#) (1/9/05)

History Reference Online Pricing for CAUL for 2009 (23/7/08) [Members only]
[Titles List](#) (24/7/08)

ABC-CLIO History Reference Online - offer to CEIRC members (via DA, 14/9/06) [Members only]
[Titles List](#) (14/9/06)

[Historical Abstracts and America: History and Life](#)

[For 2009 and later offers to CEIRC, see the EBSCO page](#) (28/7/08)

Renewal Offer and Offer to New Subscribers for 2008 - All CEIRC Members (via DA, 23/7/07)
 Renewal Offer and Offer to New Subscribers for 2007 - All CEIRC Members (via DA, 14/9/06)
 Renewal pricing for 2006 (via DA, 16/8/05)
 Renewal pricing for 2005 (10/5/04, updated 15/10/04) For details see DA Information Centre (24/09/04)

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Friday, 27 January 2012

Current offers to CAUL/CEIRC

The following table lists offers currently and previously available to CAUL/CEIRC members. For earlier offers, see also [pre-September '09](#) and [pre-August '08](#). For those still under discussion see [pending offers](#).

- [Survey of CAUL priorities for consortial purchasing - 18 April 2005](#)
- [Survey of CAUL priorities for archival purchasing - 8 March 2004](#)
- [Survey of CAUL priorities for 'national site licences' - 11 May 2001](#)
- [2011 Journal Prices, Including Scientific Technical Medical \(STM\) As of August 11, 2010](#) MLA's Ad Hoc Committee for Advocating Scholarly Communications. Medical Library Association (US) (30/11/10)

Date of notification	Publisher (link to CAUL web page)	Product/s	Trial, Expressions of interest, etc
nya	CSIRO Publishing	CSIRO Publishing Collection	trials available; contact CSIRO Publishing
27/1/12	Portland Press	Online Journals package	trials available; eoi 3/2/12; renewals 3/2/12;
12/1/12	Wiley-Blackwell	Wiley Open Access Partners Fee Program	eoi 30/1/12;
9/1/12	Casalini Libri	EIO - Editoria Italiana Online Edición Española Online (EEO) I libri International Fabrizio Serra E-journal Collections FrancoAngeliOnline Biblioteca Italiana Zanichelli (BIZ)	trials available; contact Casalini Libri
3/1/12	Portico	Portico	eoi 16/1/12; renewals 16/1/12;
13/12/11	Oxford University Press	Oxford Journals	trials available; eoi 20/12/11; renewals 20/12/11;
13/12/11	Cambridge University Press	Cambridge Companions Online Cambridge Histories Online Orlando: Women's Writings ... Shakespeare Survey Online Lectrix Historical Statistics of the United States (HSUS) Stahl Essential Psychopharmacology Online Dictionary of Irish Biography Online	trials available; eoi 20/12/11;
13/12/11	SAGE	SAGE Knowledge (ebook Collections)	trials available;



Portland Press - Information for CAUL - Windows Internet Explorer

http://www.caul.edu.au/aul-programs/ceirc/publishers/portland

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Portland Press

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Products

See also [Offers to CAUL/CEIRC - Licences - Technical/Sales Support - Statistics](#)
[Portland Press Journals](#)
[Portland Press Journals Subscription Prices 2009 \(23/7/08\)](#)

All 2008 subscription renewals, back issue orders and claims for journals published by these publishers should be sent to Portland Customer Services. Please contact us at sales@portland-services.com should you require any further information or assistance.

Licences

[Portland Agreement with CAUL \(25/4/05, updated 22/8/05\)](#)

Portland Press current pricing for CAUL/CEIRC
 published 27/1/12; trials available; eoi 3/2/11; renewals 3/2/12; invoicing via CAUL
[Portland Press 2012 pricing for CAUL](#)

Biology of the Cell transfer to Wiley-Blackwell in 2012
 Biology of the Cell transfer to Wiley-Blackwell in 2012. (22/8/11)

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CEIRC program participants - Windows Internet Explorer

http://www.caul.edu.au/caul-programs/ceirc/participants/fontsize/0

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Tuesday, 10 January 2012

CEIRC Program Participants (Datasets Coordinators)

CEIRC Members are comprised of three categories - the Australian and New Zealand universities, members of CAUL and CONZUL - and our external participants, from other higher education and research institutions and government departments in Australia and New Zealand.

Wherever possible, all interested participants are included in CAUL-negotiated agreements with publishers and other suppliers - in some cases, non-academic institutions may be excluded or offered different terms.

- CEIRC program participants - CONZUL
- CEIRC program participants - External

The CAUL FTE numbers are [official government figures](#)

The CONZUL student FTE numbers are also [official government figures](#) and staff numbers available under [Human Resources](#).

[Australian universities student FTE numbers by "narrow discipline group"](#) (updated 18/10/11, 2010 figures, without NZ numbers. 2010 standard data was released 1/9/11. For further breakdowns of these narrow disciplines, see [Appendix 5, Field of Education classification \(Post 2000\) \(a component of the Australian Standard Classification of Education - ASCED\)](#), [Australian Bureau of Statistics, 1272.0](#) (22/9/11)

[Commonwealth Register of Institutions and Courses for Overseas Students \(CRICOS\)](#)

Details of [annual meetings of the CEIRC Datasets Coordinators](#) are available.

Displaying 1 to 10 of 39 members

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http://www.caul.edu.au/caul-programs/ceirc/participants/fontsize/0

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Management

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Australian Catholic University

Category ceirc

Name: Rebecca Henson **Phone:** 02 9739 2982

Position Title: Electronic Services Librarian (updated 26/6/08) **Fax:** 02 9739 2471

Email: rebecca.henson@acu.edu.au

IP Addresses

192.148.223-230.*
 203.10.33.*
 203.10.40-47.*
 Proxy (original) 192.148.223.119
 Proxy 192.148.223.129
 Proxy 192.148.225.18
 (updated 30/4/10)

FTE Numbers

12,970
 (2009, last updated 10/1/11)

Australian National University

Category ceirc

Name: Lisa Bradley **Phone:** 02 6125 0688

Position Title: Electronic Resources and Subscriptions Coordinator (updated 20/4/11) **Fax:** 02 6125 4063

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eResources & Licence Management - Windows Internet Explorer

http://www.caul.edu.au/caul-programs/ceirc/licence-management

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Tuesday, 31 January 2012

eResources & Licence Management

[\[e-Resource Management Tools\]](#) [\[Licence Management Tools\]](#) [\[Model Licences\]](#) [\[Associated Tools and Documents\]](#)

CEIRC Licence Management

[CAUL statement re non-disclosure and confidentiality clauses in licences](#)
(approved by the CAUL Executive Committee, 24/6/11)

[Checklist for vendor negotiation \(CEIRC\)](#)

Vendor response form re licence conditions - for making proposals to the CAUL/CEIRC consortium, adapted from checklist above (10/9/07) [\[Members only\]](#)

Negotiation with non-Australian vendors (CEIRC) [\[Members only\]](#)

[Vendor terms & conditions - What adds value to CEIRC agreements - CEIRC Survey 2005](#) (16/3/06)

CEIRC Survey 2005 Analysis & Summary & Actions [\[Members only\]](#) (30/1/06) John Redmayne

CEIRC Licences - Audit of Perpetual Access Provisions - 2007 (Colleen Cleary, 2/1/08) [\[Members only\]](#)

[CEIRC Licences - Model Clauses](#) (for use when vendor's clause is unacceptable)

[Template for consideration of changes to CAUL/CEIRC licences](#) (7/4/08) The completed template of applications for change will be made available from the web site alongside the applicable licence.

Indemnity clauses in licence agreements - Philip Kent (updated 25/1/08) [\[Members only\]](#)

IP blocking - publishers' procedures for handling suspected download abuses (23/3/08, and updated as messages received) [\[Members only\]](#)

see also [Datasets Coordinators Meeting \(Melbourne, 4 February 2008\)](#)

[Dataset auditing - management of titles lists of CAUL-specific packages](#) (29/4/07)

[CEIRC Titles Lists - provision to SerialsSolutions and other ERMS](#) (12/4/08)

[Vendor statistics](#) (4/7/08) - note other links may be provided on the [vendors' "information for CAUL" pages](#).

e-Resource Management Tools

[TERMS: Techniques for electronic resource management](#). Graham Stone, University of Huddersfield, and Jill Emery, Portland State University have launched TERMS to look at each of the stages in the e-resources cycle. (LIS)

CAUL statement on confidentiality in licences for electronic resources

Approved by the CAUL Executive Committee 24 June 2011

[CAUL statement re non-disclosure and confidentiality clauses in licences](#)

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