Mergent, Inc. – the preferred source for global business and financial information, has been collecting and delivering financial information since 1900. Mergent is the only provider of corporate data to present financials in both “as reported” and “standardized” formats with fully linked definitions and a trail back to original documents allowing for full transparency and data confidence.

Over a century of quality, Mergent, Inc. has built its reputation as an innovative leader in supplying comprehensive, accurate data, along with easy-to-use information tools based on the latest in technology.

Mergent, Inc. offers a variety of cost-effective internet based information portals as well as data feeds for Academic institutions as well as to information resellers, corporations, financial institutions and other content providers. Mergent’s databases contain key financials, fundamental and descriptive data from more than 15,000 U.S. public companies, 23,000 non-U.S. public companies from 100 countries, as well as extensive corporate bond, unit investment trust, corporate actions, mutual fund and dividend information. Our collection includes all public listed companies in Australia, USA, Canada, China and the UK as well as over 95% of all other companies in the world by market cap.

Mergent is also the owner and provider of Xinhua Finance China Insight.

In summary our academic products are as follows:

- **Mergent Online**  
  (global publicly listed company database providing both “as reported” and “standardized” financials, documents and textual data)

- **Mergent Active MS Excel® Add-In**

- **Mergent Web Reports**  
  (a collection of over 210,000 annual reports)

- **Mergent Industry Reports**  
  (Ave. 40 page analysis of industries by region)

- **Xinhua Finance China Insight**  
  (In-depth info. on the constituents of the XF/FTSE indices)

- **Mergent FISD Academic**  
  (US fixed income data collection)

For pricing please refer to our submission within the restricted section of CAUL

For more details on each product please refer to the individual product sheets or contact **Tim Worrall**  
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Mergent Onlinetm

Mergent Online is a state-of-the-art product that provides Internet-based access to the most detailed, accurate and comprehensive global company database available, with the latest in features and functions. All data is also available through our new Excel “Add-In” product, Mergent Active.

Mergent Online offers subscribers the choice of access to either all, or a portion of:

- A global database of more public companies from more countries than any other international database. This includes full coverage of all Australian listed companies, all US, Canada, China and UK companies as well as over 95% of the rest of the world by market cap.
- Company coverage includes detailed history, business description, property, capital stock, long-term debt, income statement, balance sheet and cash flow statements. Financial statements are presented in “as-reported” form and in native currencies, maintaining the full integrity of this critical information.
- Mergent can now also provide standardized financials for US companies using a fully transparent, internationally recognised formula. (See MOL Standardized for more information)
- One of the largest global annual reports collection, with more than 210,000 images from U.S. and non-U.S. listed companies, including an enormous archive of reports from past years.

Mergent Online’s enhanced features and functions include the ability to:

- Research up to 15 years of detailed financial statements (as reported and/or standardized)
- Customize viewing and output to retrieve precisely the information you need
- Export and compare multiple company reports and financials into software applications such as Microsoft® Word, Microsoft® Excel or Adobe® Acrobat® Reader®
- Execute accurate cross-border searches using a variety of financial and text variables
- Compare multiple companies’ reports
- View more than 210,000 images of company annual reports
- Access up to 30 years of equity pricing including daily high, low, closing price as well as the percentage movements (adjusted and/or unadjusted)
- View mission critical global equity pricing data in bold charts that show vital facts and figures in a powerful manner
- Access site via user ID or IP authentication

Mergent Online subscriber services include:

- On-site training
- Materials to assist users and encourage use
- Customer support services for data and technical issues

For pricing please refer to our submission within the restricted section of CAUL

For further information, a personal visit, demonstration and a free trial please contact your Regional Sales Manager, Tim Worrall - e-mail: tim.worrall@mergent.com

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Mergent are able to offer standardized financials in addition to or instead of the “As reported” financials. These financials are viewable either through Mergent Online or as an Excel “Add-in” through Mergent Active.

Mergent has adopted and utilizes the standards of the eXtensible Business Reporting Language (XBRL) taxonomies. Users are able to drill down through Standardized data to view the calculations used to create the data all the way through to the original company reporting documents, providing:

- Clarity on every standardized financial by having a fully linked definition to facilitate a clear understanding of data item.
- Traces back to original “as-reported” financials, allowing for transparency and data confidence.
- Exports standardized and common-sized financials into spreadsheet applications enabling further data manipulation and analysis.
- Single platform availability eliminates the need to utilize multiple business resources in order to maximize critical research time.

Included in this feature is enhanced functionality for improved analysis. These are detailed below.

- Definitions are displayed for each of the standardized data items.
- Within Standardized Data two additional drop down line items have been included: Common Size Income Statement and Common Size Balance Sheet. *
- Ratios and Analysis tab also include Standardize Items. **
- Standardized items are available through advance search and reporting

Note: Generated Financials are available as well. If the customer is not entitled to Standardized data, Generated Financials will be displayed.

* Common Size Statements are vertical analysis statements in which an item is used as a base value and all other accounts in the financial statement are compared to this base value. The most common base values used are Total Assets for the Balance Sheet and Total Revenues for the Income Statement. Common size statements help facilitate the analysis of one period to another and identify trends.

**Within the Ratios tab, definitions and formulas for each ratio have been included (hold cursor over the value to display formula)
Easily accessible and coupled within Mergent Online, this authoritative database provides the necessary facts and figures designed to enhance your business researching experience and to gain a sharper perspective on a company’s management team.

Unparalleled in scope and in depth, the enhanced U.S. Corporate Biographies database will allow subscribers to access a rich collection of corporate executives with their detail biographies, compensation details (salary and options), insider stock trading and more.

Whether you’re searching on an executive officer’s background or prospecting potential key decision-makers, your research isn’t complete without the Corporate Executive Biographies database.

Key features for U.S. Corporate Executive Biographies include:

- Access corporate biographies on over 200,000 executives on U.S. companies
- Search and generate specific list of targeted individuals with company name and address who may have decision-making authority by using various search criteria including current job title, compensation, location, age and committee (i.e. external governance committee)
- Explore possible conflict of interest
- Export corporate officers and board member profiles into quality reporting formats in MS Excel, MS Word and Adobe Acrobat PDF
- Utilize insider trading information and track the buying and selling trends of corporate securities
- Access corporate biographies on over 200,000 executives on U.S. companies
- Search and generate specific list of targeted individuals with company name and address who may have decision-making authority by using various search criteria including current job title, compensation, location, age and committee (i.e. external governance committee)
- Explore possible conflict of interest
- Export corporate officers and board member profiles into quality reporting formats in MS Excel, MS Word and Adobe Acrobat PDF
- Utilize insider trading information and track the buying and selling trends of corporate securities

Mergent Online subscriber services include:

- On-site training
- Materials to assist users and encourage use
- Customer support services for data and technical issues

For pricing please refer to our submission within the restricted section of CAUL

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Mergent, Inc.
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Mergent Active Excel®
Add-In Product Information

Your Dynamic Financial Analysis and Modelling Solution

Mergent Active gives access to the most detailed, accurate and comprehensive global company database available, with the latest in features and functions. Clients need to download our new Excel® “Add-In” product, Mergent Active with subscription either stand-alone or as an add-in to MergentOnline.

MergentOnline
Add-In for Excel®

Mergent Active™ combines an enormous range of global financial information within a Microsoft Excel® environment to provide complete data transparent solutions for all financial template/modelling and data analysis needs. The add-in effortlessly combines Mergent’s own extensive research information, including both Standardized and As-Reported Financials, with global equity information & pricing databases to offer clients efficient Excel® modelling and analysis capabilities.

Key Features

- Data Modeling and Comparables Analysis
- Comprehensive Library of Pre-Designed Templates & Financial Models
- Data Transparency and Auditing
- Key Financial Statements, Ratios and Valuation Multiples
- Access to Extensive Quantitative and Qualitative Data

Data Coverage

- As-Reported Financials
- Standardized Financials
- n-depth Historical and Descriptive Text
- Equity Information and Pricing
- News and Recent Developments
- Company Executive Information

For pricing please refer to our submission within the restricted section of CAUL

For more information, please contact your Regional Sales Manager,
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Mergent WebReports is a comprehensive library of documents such as annual reports, prospectuses, industry reports and other company related documents in .pdf image format.

Mergent's collection of annual reports is available in regional or individual country packages.

Access more than 38,000 companies in over 100 countries with full coverage of all Australian listed companies as well as those recently de-listed. Our collection now exceeds 210,000 annual reports. Reports are scanned using the latest OCR technology, allowing each document to be word searched as required.

WebReports also includes Company Snapshot which features a quick overview of each company in the database and includes address details, contact phone and fax numbers, ticker symbol and company website URL, where available.

This incomparable resource incorporates the latest search technology to find documents by company name, country, report type, year of reports and industry sector in which the company operates. Its flexible form also allows users to select portions of reports most relevant to them.

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As China’s financial sector becomes increasingly open to foreign investment, demand from global and domestic investors for the open exchange of financial information and analysis in and out of China is rising dramatically. Xinhua Finance has established its unique position as the internationally recognized source of information and actionable data for the China markets. We couple regional intelligence and understanding with international standards of excellence.

**Xinhua Finance China Insight™** delivers subscribers a wealth of hard-to-find data integrating in-depth company fundamentals, critical sector reports, daily corporate news events, quarterly & annual reports, and independent ratings reports all in a single and manageable platform.

Fundamental data includes all companies included in the Xinhua Finance FTSE Indices including all companies on the Shanghai and Shenzen stock exchanges plus the top companies in Hong Kong and Taiwan.

Each module within China Insight can be subscribed to separately or packaged according to your specific requirements.

For more information, please contact your Regional Sales Manager, **Tim Worrall** - e-mail: tim.worrall@mergent.com

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**Mergent, Inc.**
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Mergent Industry Reports provide in-depth analysis of key industries in North America, Europe, Latin America, and Asia/Pacific as well as a new set of reports focussed solely on China. Timely and comprehensive, these reports, updated twice yearly, describe the market environment, industry landscape and key market trends for companies, industries, countries and regions.

Mergent's experienced research analysts draw on financial and industry insight and strong research and analytical skills to examine, analyze and discuss a wide range of industry sectors that include Automotive, Telecommunications, IT & Technology, Oil & Gas, Aviation, Food & Beverage, Biotechnology, etc. Whether you’re interested in gaining insight into an industry or researching the performance of leading companies in a particular sector, Mergent Industry Reports are a comprehensive research tool.

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Mergent Fixed Income Securities Database (FISD)

The Fixed Income Securities Database (FISD) for academia is considered the most comprehensive collection of publicly-offered U.S. Corporate bond data. FISD covers over 100,000 corporate, U.S. Agency, U.S. Treasury and supranational debt securities and includes more than 400 fields or data items. FISD provides details on debt issues and the issuers, as well as transactions by insurance companies. It is used to research market trends, deal structures, issuer capital structures and other areas of fixed income debt research.

**Issuer specific information includes**
- Industry codes, S.I.C. codes and N.A.I.C.S. codes.
- Ticker and exchange listings.
- Issuer names and parent relationships.
- Bankruptcy and default detail.

**Issue specific data includes**
- Full call, put and sinking fund schedules and call frequency codes.
- Structured security flags and detailed information.
- Floating rate formulas, current rates and coupon schedules.
- Fitch IBCA, Moody’s, S&P and Duff & Phelps credit ratings.
- U.S. Treasury auction information.
- Convertible debt information.
- Underwriters, trustees and fiscal agents.
- Unit deals and warrant information.

**Transaction information includes**
- All bond acquisitions reported since 1994 by insurance companies
- All bond disposals (sales, redemptions) since 1995 by insurance companies

The entire collection is based upon two sources: the FISD Academic Database, provided by Mergent, Inc., and a record of bond transactions by insurance companies, also provided by Mergent.

Subscription available by CD-Rom or via WRDS (Wharton, University of Pennsylvania).
For pricing please refer to our submission within the restricted section of CAUL.

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