Negotiating Database Licences

ANZACLL Meeting
University of Sydney
23 September 2013
Summary

- CAUL’s role
- Negotiations
- Contracts
- Databases
- New roles
CAUL’s role

• CAUL Office <=> Committee + Datasets Coordinators

• Facilitation
  – publisher, agent
  – information = website + list + annual meeting
  – pricing model, licence, content description
  – invoicing

• Institutional choice & responsibility
  – communication with Datasets Coordinators

• Relationship with NLA, NSLA et al
Negotiations

• Content choice

• Pricing transparency
  – CEIRC Principles and Models for Pricing
    Electronic Information Resources

• Comparisons with other consortia
  – ICOLC
  – global pricing
    • fixed
    • IMF country definitions
    • consortial / institutional discounting
Contracts

• Amendments
  – Template for consideration of changes to CAUL/CEIRC licences

• Key clauses
  – CEIRC Licences - Model Clauses
  – Checklist for vendor negotiation (CEIRC)
  – Data mining – see P-D-R, STM, ALPSP – announced 12/9/12
  – Walk-in users
  – Perpetual (post-term) access
  – Content changes/loss
  – Liability, document delivery, course-packs / eReserve

• Differences between law content & others – it’s the content
  – serials vs monographs vs aggregations
  – subscription vs purchase
Databases

- **Lexis.com** (since 1997)
- **LexisNexis AU** (Butterworths)
- **Lawlex** (to 2009 for 2009/10)
- **Westlaw**
- **Justis**
  - Justis Publishing’s current pricing for CAUL/CEIRC
  - published 19/11/12; trials available; contact Justis directly; invoicing via Justis
  - [Justis Publishing 2012 pricing for CAUL](http://archive.caul.edu.au/dataset$/westlaw.html#licence)

- alternate titles
New roles

• licensing, scholarly communication & copyright
  – Deakin - Scholarly Communication and Licensing Consultant
    • The Scholarly Communication and Licensing Consultant is responsible for developing, managing and delivering advice and services in relation to developments in scholarly communications, including licensing, open access and the use of third party information resources. The position delivers education and counselling to librarians, academic staff and other members of the University community in relation to the use of licensed and other third party materials, working in collaboration with the University’s Copyright Officer

• overlapping CEIRC roles
Questions?
and
Thank-you ....

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